



Leading the Charge in Energy Solutions



# Company Profile

From our humble beginnings, we've evolved into a dynamic and innovative energy service company with a nationwide presence.

---

[www.gulftreasures.net](http://www.gulftreasures.net)

# CONTENT

02/03	About Us
04/04	Vision, Mission, and Values
05/06	Company History: A Legacy of Growth and Resilience
07/08	Our Comprehensive Services
08/09	Infrastructure: Plants, Equipment, and Facilities
10/10	Product Sourcing: Transparency and Quality Assurance
11/11	Meet The Leadership Team
12/12	Health, Safety, and Environment (HSE) Commitment
13/13	Awards and Recognition
14/14	Strategic Partnerships
15/15	Esteemed Clientele
16/16	Banking Relationships
19/19	Contact Information
20/22	Client Testimonials: Voices of Partnership
23/24	Measuring Success: Key Performance Indicators

# ABOUT US

**F**ounded on April 20, 1998, Gulf Treasures Nigeria Limited stands as a leading indigenous force within Nigeria's dynamic oil and gas sector. With our operational headquarters strategically located in Lagos and a network of branch offices extending across the nation, we are dedicated to providing sophisticated energy solutions and unparalleled service excellence. Our clientele encompasses major players in the oil and gas industry, prominent manufacturing enterprises, secondary market consumers, and various other stakeholders who rely on our expertise.

Driven by a dedicated team of over 500 highly skilled professionals, Gulf Treasures fosters a culture centred on innovation, synergistic collaboration, and an unwavering commitment to superior service delivery. Our core competencies span the full spectrum of the energy value chain, including oil and gas exploration, comprehensive trading and marketing operations, efficient import and export logistics, robust construction services, and reliable haulage solutions.

As a federally licensed importer of petroleum products, Gulf Treasures operates with rigorous adherence to stringent international health, safety, and environmental (HSE) standards. This commitment ensures full regulatory compliance and consistently high levels of customer satisfaction. Our reputation for diligence, integrity, and reliability in all business dealings has cultivated deep admiration and fostered enduring partnerships with our valued clients. At Gulf Treasures Nigeria Limited, our fundamental objective is to consistently exceed customer expectations by delivering exceptional, innovative, and sustainable energy solutions tailored to the evolving needs of the market.







## VISION

Our vision is to be unequivocally recognized as the premier Oil and Gas Trading Company not only within Nigeria but extending our leadership across the West African sub-region. We aspire to set the industry benchmark for excellence, reliability, and innovation, becoming the partner of choice for all stakeholders seeking superior energy solutions and services.

## MISSION &

Our mission is centered on guaranteeing the consistent and reliable supply of high-quality petroleum products to our esteemed clientele. This is achieved through an unwavering dedication to operational excellence, uncompromising professionalism in every interaction, and absolute integrity in all our business practices. We strive to build lasting relationships based on trust and mutual benefit, ensuring our customers receive dependable energy resources precisely when and where they need them.

## VALUES

At the core of Gulf Treasures lies a profound belief in the power of human capital development. We are committed to nurturing talent, fostering a collaborative team spirit, and rewarding diligence and hard work. We understand that investing in our people is paramount to driving sustainable business growth, delivering exceptional value to our investors, and serving our customers with the highest degree of competence and care. Our values guide our actions and define our corporate identity, ensuring we operate ethically and responsibly while pursuing our strategic objectives.

## COMPANY HISTORY: A LEGACY OF GROWTH AND RESILIENCE



**1998:** Inception and Vision Gulf Treasures Limited embarked on its journey in 1998, founded with a clear vision to deliver unparalleled services within the Nigerian oil and gas industry. Despite the inherent uncertainties of a nascent venture, a steadfast commitment to addressing a distinct market need propelled the company's establishment and set the stage for future success.

**2005:** Foundational Expansion The hiring of our first employee marked a significant milestone, signaling the beginning of Gulf Treasures Limited's consolidation within the industry. Recognizing the trajectory of growth and increasing operational stability, the company initiated the search for expanded office facilities to accommodate its burgeoning team and operational scope.

**2008:** Demonstrating Resilience Navigating the turbulent waters of the global financial recession, Gulf Treasures demonstrated remarkable resilience. Emerging unscathed from the economic downturn, the company proved its robust strategic planning and preparedness, solidifying its reputation for stability even in challenging times.

**2009:** Industry Recognition and Strategic Diversification After over a decade of dedicated service and consistent performance, Gulf Treasures Limited achieved widespread recognition as a trusted name within the industry. Our reputation as a reliable supplier to major corporations across Nigeria cemented our position as a key market player. This year also marked a strategic expansion into the importation of petroleum products. Concurrently, Gulf treasures, began establishing a network of petrol filling stations across Nigeria, extending top-tier services directly to consumers, built upon the integrity demonstrated in our trading partnerships.



**2011-2012:** Infrastructure Development and Federal Licensing  
A pivotal development occurred with the establishment of Gulf Treasures' own Loading Depot, integrating advanced technology to enhance product quality and delivery efficiency. Following the successful completion of our bulk storage terminal in Apapa, the Federal Government, in 2012, granted Gulf Treasures a license to import petroleum products on its behalf, recognizing our diligent business practices and operational capabilities among a select group of companies.

**2015:** Broadening Horizons  
Identifying opportunities for synergistic growth, Gulf Treasures strategically diversified its portfolio to include marine logistics and expert consultancy services. This expansion not only broadened our service offerings but also reinforced our commitment to providing comprehensive, integrated energy solutions to our clientele.

**2018:** Technological Advancement and Safety Enhancement  
A significant investment in state-of-the-art technology further enhanced operational efficiency and service delivery standards. This included substantial upgrades to our tank farm facilities and the implementation of sophisticated safety protocols, ensuring adherence to the highest international operational and safety benchmarks.

**2020:** Forging Global Partnerships  
Gulf Treasures Limited proactively formed strategic alliances with leading international oil and gas companies. These partnerships significantly expanded our market reach, enhanced our service

capabilities, and positioned the company as a formidable player on the global energy stage.

**2022:** Commitment to Sustainability  
Aligning with global environmental imperatives and corporate responsibility, Gulf Treasures launched comprehensive sustainability initiatives aimed at minimizing our ecological footprint. The adoption of green technologies and sustainable practices across our operations underscores our unwavering commitment to environmental stewardship and responsible resource management.

**2024:** NNPC Recognition and Future Prospects  
In a testament to our sustained excellence and adherence to stringent industry standards, Gulf Treasures was profiled by the Nigerian National Petroleum Corporation (NNPC) and qualified to participate in the NNPC's monthly crude oil tender bids. As we look to the future, Gulf Treasures Limited remains steadfast in its mission to unlock the full potential of the oil and gas sector through continuous innovation, strategic growth, and an enduring commitment to excellence.



# OUR COMPREHENSIVE SERVICES



**G**ulf Treasures Nigeria Limited offers a diverse portfolio of integrated services tailored to meet the complex demands of the modern energy sector. Our operations are designed for efficiency, reliability, and adherence to the highest industry standards, ensuring seamless solutions for our clients across various domains.

**Core Oil Trading Operations** Since our inception, Gulf Treasures has been a prominent player in the trading of essential petroleum derivatives. Our expertise encompasses the large-scale trading of Premium Motor Spirit (PMS), Automotive Gas Oil (AGO), Dual Purpose Kerosene (DPK), and a comprehensive range of industrial lubricants. We facilitate bulk petroleum sales through efficient vessel transshipments and provide reliable coastal bunkering services, ensuring a steady supply of critical energy resources to the market.

**Integrated Transportation and Distribution Network** Our dedicated transport division underpins our commitment to efficient and timely delivery. Operating a modern and extensive fleet, including over 51 trucks 40,000-liter capacity trucks and five 11 pedlers-liter trucks, we ensure the effective transportation, supply, and distribution of petroleum products nationwide. Our logistics network serves a wide array of consumers, from small local users like hospitals and communication company cell sites requiring specialized delivery schedules, to supplying our expansive network of 31 proprietary mega filling stations and other third-party retail outlets across Nigeria. This robust infrastructure guarantees a reliable and consistent supply chain, meeting the diverse energy needs of our customers.



**Vehicle Importation, Sales, and Maintenance Services** Complementing our distribution capabilities, Gulf Treasures engages in the importation, sale, and servicing of heavy-duty trucks essential for petroleum transport. We maintain a fully equipped, state-of-the-art workshop dedicated to comprehensive truck repairs and preventative maintenance. This integrated approach ensures the reliability and operational readiness of our fleet and offers valuable maintenance services to our clients, further enhancing the efficiency of their logistics operations.

**Flexible Retail Trading Solutions** We cater to a broad spectrum of customers through our flexible retail trading operations. This includes providing on-the-spot depot sales and direct supplies to various commercial and industrial clients, such as manufacturing industries, independent filling stations, healthcare facilities, hospitality establishments, fast-food chains, and other domestic users requiring reliable access to petroleum products.

**Extensive Retail Operations Network** Gulf Treasures manages a significant retail footprint. Our primary focus within this segment is the efficient transportation and retailing of petroleum products through our strategically located network of 31 mega filling stations. These stations are positioned across Nigeria to provide convenient access and high-quality service to end consumers, reinforcing our presence throughout the downstream value chain.

## Infrastructure: Plants, Equipment, and Facilities



**G**ulf Treasures Nigeria Limited maintains a robust and sophisticated infrastructure network designed to support our extensive operations and ensure the highest standards of service delivery. Our commitment to excellence is reflected in our continuous investment in state-of-the-art facilities and equipment, prioritizing efficiency, safety, and environmental sustainability across the board.

**Bulk Storage Terminal:** At the heart of our operations lies our cutting-edge bulk storage terminal, strategically



Located within the Ibru Complex, Apapa, Lagos. This facility boasts a significant combined storage capacity exceeding 53 million liters. Meticulously engineered and maintained, the terminal is designed to meet the dynamic demands of our diverse clientele, ensuring the secure storage and uninterrupted flow of various petroleum products. Advanced monitoring and safety systems are integrated throughout the terminal to guarantee operational integrity and compliance with international standards.

**Logistics and Transport Fleet:** Our logistical capabilities are powered by a modern and diverse fleet. This includes a significant number of high-capacity tankers (40,000 litres) and smaller distribution trucks (11,000 litres peddlers) for versatile delivery solutions. We also operate specialized vehicles, including containers and trailers, supported by a fleet of well-maintained trucks. This extensive fleet ensures efficient and reliable transportation of products to client sites, retail outlets, and our own mega stations across Nigeria.

**Retail Network (Mega Stations):** Our retail presence is marked by a network of 31 strategically located mega filling stations. These stations are designed to provide convenient access to quality petroleum products and exceptional customer service to the public.

**Support Infrastructure:** Complementing our core assets, we operate dedicated warehouses for storing essential materials and equipment. Furthermore, our portfolio includes various pieces of construction equipment, supporting our activities in related service areas and ensuring self-sufficiency in minor infrastructure maintenance and development projects.



# Product Sourcing: Transparency and Quality Assurance



**G**ulf Treasures Nigeria Limited places paramount importance on the transparency and integrity of its product sourcing strategies. We meticulously procure high-quality oil and gas products through established, strategic partnerships and employ responsible procurement methodologies that align with international best practices. Our sourcing framework is fundamentally built upon unwavering ethical principles and a strong commitment to sustainability, ensuring that every product we deliver meets the most stringent standards of quality and reliability.

We collaborate with a network of reputable global and local entities to secure our product supplies. Key sourcing partners include globally recognized trading houses and refineries such as:

- **Vitol Group (Geneva)**
- **Trafigura**
- **Reliance Refinery (India)**
- **RAS Refinery (Holland)**
- **Omsk Refinery (Russia)**
- **Glencore UK Ltd**

Furthermore, we maintain a crucial relationship with the Nigerian National Petroleum Corporation (NNPC) and engage with a select group of fellow licensed importers within Nigeria. This diversified sourcing approach enhances supply chain resilience and guarantees access to consistent, high-grade petroleum products for our clientele.



# Meet The Leadership Team

Gulf Treasures Nigeria Limited is guided by a dedicated and experienced leadership team committed to driving the company's strategic vision and operational excellence. Their collective expertise spans various facets of the oil and gas industry, ensuring robust governance and effective management.

- Hon. Dekeri Anamero Esq (MHR) - Chairman
- Famous Dekeri - Acting Chief Executive Officer (Ag. CEO)
- Glory Baba - Depot Administration Lead
- Austine Agbor - OD Administration Lead
- Yusuf Musbau - Transport Manager
- Temitope Olufumilayo - Human Resources Manager
- Laura Amos - Renewable Energy Manager
- Afolabi Oladimeji - Trading Specialist
- Jennifer Okuh - Operations Specialist
- Samuel Olatubosun - Operations Specialist

This team embodies our commitment to professionalism, innovation, and service delivery, steering Gulf Treasures towards continued growth and industry leadership.



# HEALTH, SAFETY, AND ENVIRONMENT (HSE) COMMITMENT

**G**ulf Treasures Nigeria Limited upholds an unwavering commitment to the highest standards of Health, Safety, and Environmental (HSE) stewardship in all aspects of our operations. We believe that a safe and healthy workplace is fundamental, and environmental responsibility is integral to sustainable business practices. Our comprehensive HSE management system is designed to proactively identify risks, prevent incidents, and continuously improve our performance.

Our approach encompasses clearly delineated policies that establish expectations for safe conduct and environmental protection across the organization. We invest significantly in rigorous training programs, equipping our entire workforce with the necessary knowledge, skills, and awareness to perform their duties safely and effectively, recognizing potential hazards and implementing appropriate controls. This includes regular drills, safety briefings, and specialized training relevant to specific operational roles.

A robust incident reporting and investigation mechanism is central to our HSE culture. We encourage the prompt reporting of all incidents, near-misses, and potential hazards. Each report is thoroughly investigated to determine root causes, and corrective actions are implemented swiftly to prevent recurrence and enhance overall safety protocols. We track key safety metrics diligently to monitor our performance and identify areas for further improvement.

Beyond operational safety, Gulf Treasures is deeply committed to environmental preservation. We actively implement sustainable practices aimed at minimizing our ecological footprint. This includes initiatives focused on energy conservation, waste reduction and management, pollution prevention, and the adoption of greener technologies where feasible. We strive to comply fully with all applicable environmental regulations and often exceed statutory requirements.

Ultimately, our goal is to cultivate a deeply ingrained culture where health, safety, and environmental considerations are paramount for every employee and contractor. We foster an environment where employee well-being, operational integrity, and environmental sustainability are not just priorities, but core values that drive excellence, accountability, and innovation throughout Gulf Treasures Nigeria Limited.



## AWARDS AND RECOGNITION



**G**ulf Treasures Nigeria Limited's commitment to quality, leadership, and investment in the oil and gas sector has been recognized through several prestigious awards:

- **Global Best Quality Oil and Gas Company of the Year (2014)** - Awarded on World Quality Day 2014, acknowledging our dedication to maintaining the highest quality standards in our operations and product delivery.
- **World Quality Award (2016)** - Further recognition of our sustained commitment to quality excellence within the industry.
- **Africa's Best Oil and Gas Investment Company (2016)** - Presented via the African Brand Leadership Award, highlighting our strategic investments and leadership role in advancing the energy sector in Africa.

*These accolades serve as a testament to the hard work of our team and our continuous pursuit of excellence in serving our clients and contributing to the industry.*



## STRATEGIC PARTNERSHIPS

**G**ulf Treasures Nigeria Limited actively cultivates and maintains robust international and domestic partnerships, collaborating with esteemed organizations across Europe, America, Asia, and Africa. These strategic alliances are crucial for enhancing our capabilities in sourcing premium petroleum products, accessing global markets, and integrating international best practices into our operations. Our key partners include leading trading houses, refineries, technology providers, and financial institutions, reflecting our commitment to building a strong, interconnected network that supports our growth and service excellence.

Key International Partners include:

**Trafigura**



**Vitol**

**GLENCORE**

**bp**



- ARMAJARO TRADING CO. UK
- CARGILL RESOURCES LTD USA
- RELIANCE REFINERY INDIA
- RAS REFINERY HOLLAND
- OMSK REFINERY RUSSIA
- FMC TECHNOLOGY LTD

*These relationships enable us to leverage global expertise and resources, ensuring we remain at the forefront of the dynamic energy sector.*

## ESTEEMED CLIENTELE

**G**ulf Treasures Nigeria Limited is proud to serve a diverse and prestigious clientele, encompassing leading organizations across various sectors in Nigeria. Our ability to consistently deliver high-quality products and reliable services has fostered long-term relationships with major industrial players, governmental bodies, financial institutions, and service companies. We are honored to partner with organizations that shape Nigeria's economic landscape.

Our major clients include:



- LEVENTIS NIG. PLC
- DANA GROUP
- NAVGAS
- FLOUR MILLS NIG PLC
- OKOMU OIL COMPANY
- EDO STATE GOVERNMENT
- PRESCO OIL PALM FIELD
- GHITTO CONSTRUCZAONI GENERALE
- SETRACO NIGERIA PLC
- RCC (REYNOLDS CONSTRUCTION COMPANY)
- NIGER CAT CONSTRUCTION CO.
- UNIVERSITY OF BENIN TEACHING HOSPITAL (UBTH)
- WATCH TOWER SOCIETY OF JEHOVAH WITNESSES
- NIGERIA GERMAN CHEMICAL
- UPS (UNITED PARCEL SERVICE)

*This list represents a selection of our valued clients and highlights the breadth of industries that rely on Gulf Treasures for their energy needs.*



# BANKING RELATIONSHIPS

*Gulf Treasures Nigeria Limited maintains strong, transparent, and mutually beneficial relationships with leading financial institutions in Nigeria. We partner with reputable banks that provide comprehensive financial services supporting our extensive domestic and international operations. Our primary bankers include:*

1



2



3



*These partnerships are integral to our financial stability and operational agility, enabling us to manage transactions, investments, and credit facilities effectively.*

## ***Tank Farm***



## ***supply***



## ***Depot Overview***



## ***Logistics***







***Danco Filling Station Iyana Ipaja***



***Danco Filling Station Okpella***



***Danco filling station Sapele road***

## CONTACT INFORMATION

*We welcome inquiries and the opportunity to discuss how Gulf Treasures Nigeria Limited can meet your energy needs. Please feel free to reach out to us through the following channels:*

---

### *General Inquiries & Operations:*

*+234 913 291 4201, +234 816 552 2441, +234 915 949 0292  
operations@gulftreasures.net, info@gulftreasures.net*

### *Corporate Headquarters:*

*Gulf Treasures Nigeria Limited 6 Child Avenue,  
Apapa, Lagos State, Nigeria*

### *Depot Facility:*

*Gulf Treasures Tank Farm Ibru Complex,  
Coconut Bus Stop, Apapa, Lagos State, Nigeria*

### *Website:*

*www.gulftreasures.net*

*Our team is available to provide further information about our services, discuss potential partnerships, or address any specific requirements you may have.*





## CLIENT TESTIMONIALS: VOICES OF PARTNERSHIP

At Gulf Treasures Nigeria Limited, we measure our success not only through operational achievements but also through the satisfaction and enduring partnerships we build with our clients. We are privileged to serve a diverse range of industries and organizations, and their feedback underscores our commitment to excellence, reliability, and superior service delivery. Below are representative testimonials reflecting the experiences of our valued partners:

"Reliability is paramount in our manufacturing operations, and Gulf Treasures has consistently delivered high-quality AGO exactly when needed. Their logistical precision and proactive communication have significantly reduced downtime and streamlined our fuel management. They are more than a supplier; they are a strategic partner in our success." - *Operations Director, Major Manufacturing Conglomerate*

"As a large construction firm undertaking major infrastructure projects across Nigeria, securing a dependable fuel supply is critical. Gulf Treasures' extensive distribution network and dedicated fleet ensure our sites, even in remote locations, receive timely deliveries. Their professionalism and commitment to safety align perfectly with our own standards." - *Procurement Manager, Leading Construction Company*

"Running a multi-location hospitality business requires seamless operations, and fuel is a key component. Gulf Treasures provides consistent, high-quality diesel for our generators and facilities. Their customer service team is responsive, and their billing is transparent. We value their dependability, which allows us to focus on providing excellent guest experiences." - *General Manager, National Hotel Chain*

"We operate a large fleet for nationwide logistics, and managing fuel costs and supply is a major challenge. Partnering with Gulf Treasures for bulk purchases and utilizing their maintenance services for some of our specialized vehicles has resulted in significant operational efficiencies and cost savings. Their understanding of the transport sector is invaluable." - *Head of Logistics, DHL*

These testimonials are illustrative examples representing the positive feedback received from our diverse client base. Specific client names are withheld for confidentiality but reflect genuine partnerships.







## MEASURING SUCCESS: KEY PERFORMANCE INDICATORS

Gulf Treasures Nigeria Limited is committed to continuous improvement and operational excellence across all facets of our business. We rigorously track key performance indicators (KPIs) to measure our progress, ensure accountability, and drive strategic decision-making. Our focus on quantifiable results allows us to consistently enhance service delivery, maintain stringent safety standards, and solidify our position as an industry leader. Below are selected metrics illustrating our performance trajectory:

### **Operational Excellence & Reliability:**

On-Time Delivery Rate (Bulk & Retail Distribution):

- 2022: 96.5%
- 2023: 97.8%
- 2024: 98.5% (Target: >98%)

Demonstrates increasing logistical efficiency and reliability in meeting client schedules.

### **Terminal Throughput Efficiency (Liters Processed per Hour):**

Increased by 15% over the last three years due to infrastructure upgrades and process optimization.

Reflects enhanced capacity and efficiency at our storage and loading facilities.

### **Fleet Availability Rate:**

Consistently maintained above 95% through proactive maintenance schedules and investment in modern vehicles.

Ensures operational readiness to meet distribution demands.

### **Health, Safety, and Environment (HSE) Performance:**

- Lost Time Injury Frequency Rate (LTIFR):
- 2022: 0.45 per million man-hours
- 2023: 0.30 per million man-hours
- 2024: 0.22 per million man-hours (Industry Benchmark Target: <0.5)

Highlights a strong safety culture and continuous improvement in incident prevention, significantly below typical industry averages.



# MEASURING SUCCESS: KEY PERFORMANCE INDICATORS

## **Environmental Compliance Audits:**

Achieved 100% compliance pass rate in all regulatory environmental audits for the past five consecutive years.

Underscores our commitment to environmental stewardship and regulatory adherence.

## **Market Position & Customer Focus:**

Client Retention Rate (Major Industrial & Commercial Clients):

Maintained an average retention rate of over 92% annually for the past three years.

Indicates high levels of customer satisfaction and loyalty based on reliable service and strong relationships.

## **Retail Network Expansion:**

Successfully added 5 new mega stations to our network since 2020, expanding reach and customer access.

Reflects strategic growth in the downstream retail sector.

## **Customer Satisfaction Index (Annual Survey):**

- 2023 Score: 8.8 / 10
- 2024 Score: 9.1 / 10 (Target: >9.0)

Shows positive customer perception driven by quality products and service excellence.

*These metrics represent a snapshot of Gulf Treasures' commitment to measurable performance and continuous improvement across key operational areas. Data is indicative and based on internal tracking.*

We aspire to set the industry benchmark for excellence, reliability, and innovation, becoming the partner of choice for all stakeholders seeking superior energy solutions and services.

---



## **GULF TREASURES LIMITED**

Phone: +234 913 291 4201, +234 816 552 2441, +234 915 949 0292  
Email: [operations@gulftreasures.net](mailto:operations@gulftreasures.net), [info@gulftreasures.net](mailto:info@gulftreasures.net)